

VCAHU

Income Statement

Year-to-Date Performance, June 2020

	<i>12 Months Ended June 30, 2020</i>	<i>Annual Budget</i>	<i>Unused</i>	<i>% Used</i>
Income				
Membership Dues: NAHU Dues	1,437.04	1,850.00	412.96	77.7 %
Metallic Sponsorships	19,000.00	15,000.00	(4,000.00)	126.7 %
Ethics - Registration	100.00	2,500.00	2,400.00	4.0 %
Ethics - Sponsor	500.00	1,000.00	500.00	50.0 %
Cornhole Registration	0.00	3,000.00	3,000.00	
Cornhole Auction/Opp. Drawing	0.00	2,500.00	2,500.00	
Cornhole Sponsors	0.00	5,000.00	5,000.00	
Medicare Summit (LAAHU Split)	2,000.00	2,500.00	500.00	80.0 %
Membership Mtg-Registrations	4,725.00	4,500.00	(225.00)	105.0 %
Membership Mtg- Sponsor	350.00	1,800.00	1,450.00	19.4 %
Medicare Registration	0.00	1,750.00	1,750.00	
Medicare Sponsors	0.00	1,800.00	1,800.00	
Medicare Vendors	0.00	900.00	900.00	
Symposium/Chili Cook-Off - Reg.	0.00	2,400.00	2,400.00	
Symposium/Chili Cook-Off - Sponsor	0.00	2,000.00	2,000.00	
Symposium/Chili Cook-Off - Vendors	0.00	2,500.00	2,500.00	
Wine Mixer -Registration	25.00	1,250.00	1,225.00	2.0 %
Wine Mixer -Raffle	0.00	100.00	100.00	
Wine Mixer -Sponsor	0.00	1,000.00	1,000.00	
Casino Night - Registration	1,820.00	2,200.00	380.00	82.7 %
Casino Night - Sponsor	1,950.00	6,550.00	4,600.00	29.8 %
Vanguard Registration	0.00	600.00	600.00	
Vanguard Sponsors	0.00	1,200.00	1,200.00	
Vanguard Game	0.00	500.00	500.00	
Holiday Charity Donations	2,240.00	2,000.00	(240.00)	112.0 %
Miscellaneous Income	0.00	100.00	100.00	
TOTAL Income	34,147.04	66,500.00	32,352.96	51.3 %
Expenses				
Awards & Gifts	0.00	250.00	250.00	
Bank Fees	0.00	25.00	25.00	
Credit Card/Merchant Fees	1,033.89	1,100.00	66.11	94.0 %
Board - President's Exp	0.00	250.00	250.00	
Board - Strategic Planning	280.00	500.00	220.00	56.0 %
Board - CAHU HCS	281.36	0.00	(281.36)	
CAHU Health Care Retreat/Summit	0.00	800.00	800.00	
CAHU Capitol Summit	0.00	2,000.00	2,000.00	
Wine Mixer -F&B	0.00	2,500.00	2,500.00	
Wine Mixer -Printing	0.00	50.00	50.00	
Wine Mixer -Supplies	0.00	200.00	200.00	
Holiday Charity Donations	1,982.02	2,000.00	17.98	99.1 %
Dues/Subscriptions	140.00	0.00	(140.00)	
Insurance - All	1,803.00	1,700.00	(103.00)	106.1 %
Legal & Accounting (taxes)	750.00	775.00	25.00	96.8 %

**12 Months Ended
June 30, 2020**

		Annual Budget	Unused	% Used
Management Fees	6,240.00	7,500.00	1,260.00	83.2 %
Membership Marketing	0.00	700.00	700.00	
Miscellaneous Expenses	0.00	200.00	200.00	
NAHU CAP Conference -Reg/Travel	4,765.21	5,100.00	334.79	93.4 %
NAHU Convention - Reg/Travel	297.00	4,000.00	3,703.00	7.4 %
Office Supplies/Expenses	778.23	800.00	21.77	97.3 %
CAHU PAC	750.00	750.00	0.00	100.0 %
NAHU PAC (HUPAC)	750.00	750.00	0.00	100.0 %
Region 8 Meeting - Reg/Travel	1,518.31	1,200.00	(318.31)	126.5 %
Postage - Admin	152.64	50.00	(102.64)	305.3 %
Printing - Admin	0.60	50.00	49.40	1.2 %
Storage	385.00	420.00	35.00	91.7 %
Telephone/Fax/Internet	275.00	300.00	25.00	91.7 %
Website	30.17	150.00	119.83	20.1 %
5k - Dream Racer Donation	61.52	0.00	(61.52)	
Ethics - A/V	0.00	250.00	250.00	
Ethics - F&B	0.00	1,750.00	1,750.00	
Ethics - Room Rental	0.00	750.00	750.00	
Cornhole Donation	0.00	2,500.00	2,500.00	
Cornhole - F&B	0.00	4,000.00	4,000.00	
Cornhole Prizes	0.00	250.00	250.00	
Cornhole - Signs	0.00	250.00	250.00	
Cornhole Supplies	0.00	500.00	500.00	
Membership Meeting -Speaker	845.00	0.00	(845.00)	
Membership -Room, Food & Beverage	5,723.49	6,300.00	576.51	90.8 %
Membership - Supplies	0.00	300.00	300.00	
Symposium - Decorations	0.00	250.00	250.00	
Symposium - Food & Beverage	0.00	2,100.00	2,100.00	
Symposium - Snack	0.00	200.00	200.00	
Symposium - Supplies	0.00	500.00	500.00	
Medicare F& B	0.00	1,750.00	1,750.00	
Medicare Supplies	0.00	200.00	200.00	
Casino Night Expenses	1,710.00	0.00	(1,710.00)	
Casino Night - Location	750.00	1,800.00	1,050.00	41.7 %
Casino Night - F&B	2,641.04	1,500.00	(1,141.04)	176.1 %
Casino Night - Decorations	111.11	500.00	388.89	22.2 %
Casino Night - Vendors	0.00	1,500.00	1,500.00	
Casino Night - Supplies	180.00	500.00	320.00	36.0 %
Vanguard F&B	641.51	1,200.00	558.49	53.5 %
Vanguard Sponsor Supplies	0.00	200.00	200.00	
TOTAL Expenses	34,876.10	63,170.00	28,293.90	55.2 %
***** OPERATING PROFIT (LOSS)	(729.06)	3,330.00	4,059.06	-21.9 %
***** PROFIT (LOSS) BEFORE TAXES	(729.06)	3,330.00	4,059.06	-21.9 %
Provisions for Taxes				
Income Tax Expenses	238.34	10.00	(228.34)	2383.4 %
TOTAL Provisions for Taxes	238.34	10.00	(228.34)	2383.4 %
***** NET PROFIT (LOSS)	(967.40)	3,320.00	4,287.40	-29.1 %