



Ventura Association of Health Underwriters



Date:

April 20, 2010

Time:

11:30– 1: 30 p.m.

Location:

**Los Robles Greens
299 Moorpark Rd.
Thousand Oaks**

Cost:

Members: \$25.00

**Non-members:
\$30.00**

Topic:

**“Voluntary
Benefits- What You
Need to Know”**

CE Credit: 1 CE

Membership Meeting & Luncheon

Do any of these trends impact your clients?

- **Healthcare Pressures**
- **Aging Workforce**
- **Changing Employee Demographics**
- **Skilled Labor Gap**

If so, learn how voluntary benefits can be implemented to fit the needs of your clients.

This course will address the rising need for voluntary benefits and how to prepare for the changing benefits marketplace.

- **Market and industry overview**
- **Portfolio positioning**
- **Case studies**
- **Transaction cycle review**
- **Implementation and enrollment**
- **Applying tools**

Presented By: UNUM Representatives Bree Taber, Brad Coons and Benet Heames

Register Now At: Link:

<http://www.mymemberlink.com/vcahu>

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www.vcahu.com