

**Ventura County AHU**  
**Budget Overview: 2010-2011 - FY11 P&L**  
 July 2010 - June 2011

	<b>Total</b>
<b>Income</b>	
<b>4000 Advertising Income</b>	
<b>4000.01 Metallic Sponsors</b>	
Sponsor - Athem Blue Cross	200.00
Sponsor - Blue Shield	225.00
Sponsor - Kaiser	200.00
Sponsor - LISI	225.00
Sponsor - Pfizer	200.00
Sponsor - Seaview Mgmt Services	200.00
Sponsor - St. Johns Medical	200.00
Sponsor - UnitedHealthcare	225.00
Sponsor - Warner Pacific	200.00
Sponsor - Word & Brown	225.00
<b>Total 4000.01 Metallic Sponsors</b>	<b>2,100.00</b>
<b>Total 4000 Advertising Income</b>	<b>2,100.00</b>
<b>4200 Charity Income</b>	
<b>4200.1 Holiday Charity Income</b>	1,500.00
<b>Total 4200 Charity Income</b>	<b>1,500.00</b>
<b>4300 Golf Tournament Income</b>	
<b>4300.1 Golf Event Sponsors</b>	2,250.00
<b>4300.2 Golf Registrations</b>	3,400.00
<b>4300.3 Golf Tee Sponsor</b>	900.00
<b>4300.4 Golf Raffle Prizes</b>	2,000.00
<b>4300.6 Metallic Sponsors</b>	
Sponsor - Athem Blue Cross	750.00
Sponsor - Blue Cross	350.00
Sponsor - Kaiser	750.00
Sponsor - LISI	350.00
Sponsor - Pfizer	550.00
Sponsor - Seaview Mgmt Services	750.00
Sponsor - St. Johns Medical	750.00
Sponsor - UnitedHealthcare	350.00
Sponsor - Warner Pacific	750.00
Sponsor - Word & Brown	350.00
<b>Total 4300.6 Metallic Sponsors</b>	<b>5,700.00</b>
<b>Total 4300 Golf Tournament Income</b>	<b>14,250.00</b>
<b>4400 Membership Dues</b>	
<b>4400.1 Associate/Staff Dues</b>	400.00
<b>4400.2 NAHU Dues</b>	2,000.00
<b>Total 4400 Membership Dues</b>	<b>2,400.00</b>
<b>4500 Membership Meetings Income</b>	

	<b>Total</b>
<b>4500.1 Meeting Sponsors</b>	3,000.00
<b>4500.2 Meeting Registrations</b>	6,000.00
<b>4500.22 Meeting Mixers</b>	1,500.00
<b>4500.33 Raffle Income</b>	75.00
<b>4500.4 Metallic Sponsors</b>	
<b>Sponsor - Athem Blue Cross</b>	2,000.00
<b>Sponsor - Blue Shield</b>	1,325.00
<b>Sponsor - Kaiser</b>	2,000.00
<b>Sponsor - LISI</b>	1,325.00
<b>Sponsor - Pfizer</b>	1,550.00
<b>Sponsor - Seaview Mgmt Services</b>	2,000.00
<b>Sponsor - St. Johns Medical</b>	2,000.00
<b>Sponsor - UnitedHealthcare</b>	1,325.00
<b>Sponsor - Warner Pacific</b>	2,000.00
<b>Sponsor - Word &amp; Brown</b>	1,325.00
<b>Total 4500.4 Metallic Sponsors</b>	<b>16,850.00</b>
<b>Total 4500 Membership Meetings Income</b>	<b>27,425.00</b>
<b>4700 Symposium Income</b>	
<b>4700.1 Symposium Expo- Sponsors</b>	1,650.00
<b>4700.2 Symposium Expo - Registration</b>	1,700.00
<b>4700.3 Symposium Expo - Booth</b>	3,500.00
<b>4700.4 Symposium Expo- Program Ads</b>	600.00
<b>4700.44 Symposium Expo -Raffle</b>	300.00
<b>4700.5 Metallic Sponsors</b>	
<b>Sponsor - Athem Blue Cross</b>	800.00
<b>Sponsor - Blue Shield</b>	600.00
<b>Sponsor - Kaiser</b>	800.00
<b>Sponsor - LISI</b>	600.00
<b>Sponsor - Pfizer</b>	700.00
<b>Sponsor - Seaview Mgmt Services</b>	800.00
<b>Sponsor - St. Johns Medical</b>	800.00
<b>Sponsor - UnitedHealthcare</b>	600.00
<b>Sponsor - Warner Pacific</b>	800.00
<b>Sponsor - Word &amp; Brown</b>	600.00
<b>Total 4700.5 Metallic Sponsors</b>	<b>7,100.00</b>
<b>Total 4700 Symposium Income</b>	<b>14,850.00</b>
<b>Total Income</b>	<b>\$62,525.00</b>
<b>Gross Profit</b>	<b>\$62,525.00</b>
<b>Expenses</b>	
<b>5000 Awards</b>	200.00
<b>5001 Bank/CC Processing Charges</b>	900.00
<b>5010 Board of Directors</b>	
<b>5010.2 BOD Supplies</b>	100.00
<b>5010.3 BOD Travel/Hotel/Meals</b>	500.00
<b>5010.4 Strategic Planning Meeting</b>	300.00

	<b>Total</b>
<b>Total 5010 Board of Directors</b>	<b>900.00</b>
<b>5100 CAHU DATC</b>	
5100.1 DATC Meals/Hotel/Travel	1,275.00
5100.2 DATC Registration	300.00
<b>Total 5100 CAHU DATC</b>	<b>1,575.00</b>
<b>5200 Charity Expenses</b>	650.00
<b>5300 Executive Director</b>	
5300.1 Admin. Fees	6,240.00
5300.2 Copies	60.00
5300.3 Meals/Travel	600.00
5300.4 Miscellaneous	50.00
5300.5 Postage	100.00
5300.6 Supplies	100.00
5300.7 Telephone/Faxes	250.00
5300.8 Quickbooks Online Fee	250.00
<b>Total 5300 Executive Director</b>	<b>7,650.00</b>
<b>5400 Golf Tournament Expenses</b>	
5400.1 Golf Facility & Meals	6,000.00
5400.2 Golf Raffle Prizes	2,500.00
5400.6 Golf Awards	500.00
5400.9 Golf Miscellaneous Expenses	250.00
<b>Total 5400 Golf Tournament Expenses</b>	<b>9,250.00</b>
<b>5410 Insurance</b>	1,127.00
<b>5420 Media Relations</b>	250.00
<b>5500 Membership Expense</b>	
5500.1 Membership Drive Expense	500.00
5500.2 Membership Supplies	25.00
5500.3 Membership Mixers	1,500.00
<b>Total 5500 Membership Expense</b>	<b>2,025.00</b>
<b>5550 Membership Meetings Expense</b>	
5550.2 Food/Beverage/Room Rental	6,000.00
5550.4 Speaker Fees	2,500.00
5550.5 Speakers Travel	1,000.00
5550.6 Supplies	200.00
<b>Total 5550 Membership Meetings Expense</b>	<b>9,700.00</b>
<b>5570 Miscellaneous Expense</b>	100.00
<b>5610 NAHU Cap. Conference (D.C)</b>	
5610.1 Registration	1,000.00
5610.2 Travel/ Meals/ Hotel	4,500.00
<b>Total 5610 NAHU Cap. Conference (D.C)</b>	<b>5,500.00</b>
<b>5620 NAHU Convention</b>	
5620.1 NAHU Registration	1,500.00
5620.2 NAHU Travel/Meals/Lodging	6,750.00
5620.3 NAHU Scholarship	2,500.00
<b>Total 5620 NAHU Convention</b>	

	<b>Total</b>
	<b>10,750.00</b>
<b>5750 PAC Expenses</b>	
<b>5750.4 HUPAC Contribution</b>	1,500.00
<b>Total 5750 PAC Expenses</b>	<b>1,500.00</b>
<b>5800 President</b>	500.00
<b>5850 Region 8 Meeting</b>	
<b>5850.1 Region 8 Registration</b>	220.00
<b>5850.2 Region 8 Travel/Meals/Lodging</b>	1,000.00
<b>Total 5850 Region 8 Meeting</b>	<b>1,220.00</b>
<b>5900 Symposium Expenses</b>	
<b>5900.1 Copies/Printing</b>	100.00
<b>5900.10 Membership Directory</b>	400.00
<b>Total 5900.1 Copies/Printing</b>	<b>500.00</b>
<b>5900.2 Postage</b>	100.00
<b>5900.3 Room/Food</b>	5,500.00
<b>5900.4 Speaker Fees</b>	4,000.00
<b>5900.5 Supplies</b>	575.00
<b>5900.7 Decorations</b>	300.00
<b>5900.8 Awards</b>	200.00
<b>Total 5900 Symposium Expenses</b>	<b>11,175.00</b>
<b>5910 Tax Filing and Fees</b>	600.00
<b>5990 Website Expenses</b>	100.00
<b>6000 Bad Debts</b>	100.00
<b>Total Expenses</b>	<b>\$65,772.00</b>
<b>Net Income</b>	<b>\$ -3,247.00</b>

Tuesday, Sep 14, 2010 11:29:02 AM GMT-7 - Accrual Basis